



GAINWELL

GAINWELL

Your Global Integrated Partner in Hospitality Furniture



[https:// www.gainwell.com](https://www.gainwell.com)





美盈家具
GAINWELL

Contents

01.
Company Overview

01-02

02.
Integrated Project
Management

03-11

03.
Manufacturing
Overview

12-20

04.
Project Portfolio

21-34

05.
Achievements &
Recognition

35-36

06.
ESG Performance

37-40

07.
Future Manufacturing
Expansion

41-42

About Us

For more than 30 years, Gainwell has been a trusted partner in luxury hospitality furniture, delivering bespoke guestroom and public-area solutions for hotel projects worldwide.

Working closely with designers, hotel owners, and operators, we provide end-to-end support from design optimization and engineering coordination to manufacturing and installation guidance. Our experience includes collaborations with renowned hospitality brands such as The Venetian, Ritz-Carlton, JW Marriott, Hyatt, Sands Singapore, and Waldorf Astoria.

As we look to the future, we are dedicated to forging enduring partnerships and bringing exceptional hospitality spaces to life through innovation, craftsmanship, and a shared commitment to excellence.


30 years

YEARS OF EXPERTISE

70,000 m²

CHINA PRODUCTION BASE

30,000 m²

VIETNAM PRODUCTION BASE

1,050

EMPLOYEES

94

R&D SPECIALISTS

5

GLOBAL SUPPORT LOCATIONS

8,000 Keys

ANNUAL CAPACITY

Company Milestones

1995

Founded as an OEM manufacturer

Gainwell began as an OEM manufacturer, producing wood furniture for leading international brands.



1999

Expanded its export business

Gainwell broadened its export business by participating in major international furniture exhibitions.



2004

Entered the hospitality sector

Gainwell completed its first hotel project, The Venetian Macao.



2006

Established new headquarters campus

Gainwell completed its new headquarters and industrial park, covering approximately 55,000m²



2011

Partnered on Marina Bay Sands project

Gainwell partnered on the Marina Bay Sands project in Singapore, marking a major step forward in international hospitality projects.



FUTURE

Continuing to grow and evolve

Gainwell remains committed to continuous growth, innovation, and exploration for the future.



2026

Broke ground on the Quy Nhon production base

Gainwell officially broke ground on its 40,000m² production base in Quy Nhon, Vietnam, reinforcing its global manufacturing strength.



2021

Expanded with a new production building

Gainwell expanded its China operations with a new production building of approximately 50,000m² designed to strengthen overall capabilities through more modern manufacturing practices.



2018

Reached over 200 projects delivered

By 2018, Gainwell had participated in over 200 projects and delivered more than 60,000 keys worldwide.




2014

Established Vietnam production base

Lehome Furniture, Gainwell's Vietnam factory, was established with a site area of 50,000 square meters.




Project Kickoff & Site Coordination

Project Kickoff & Site Coordination

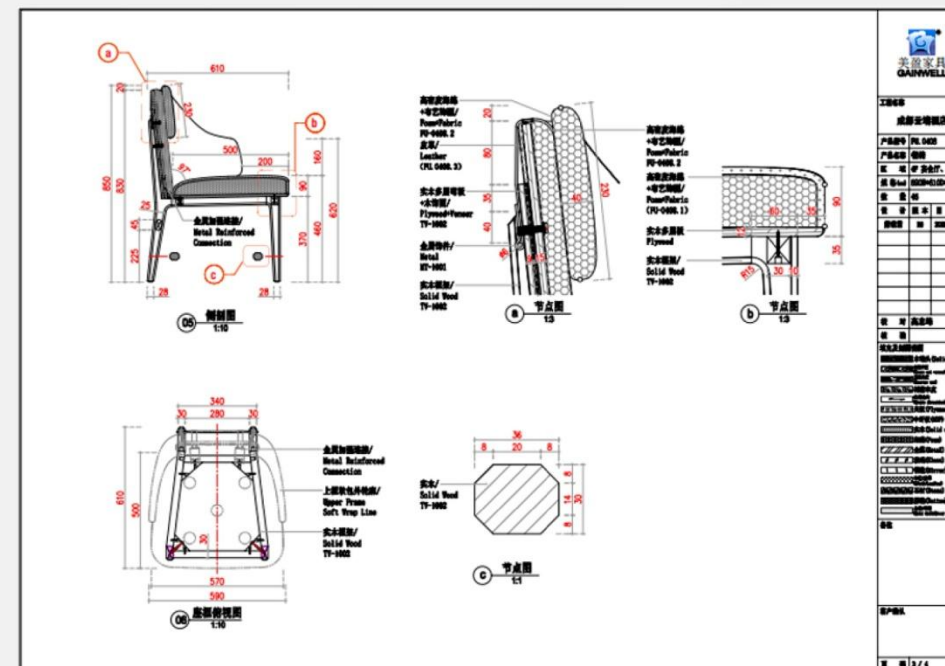
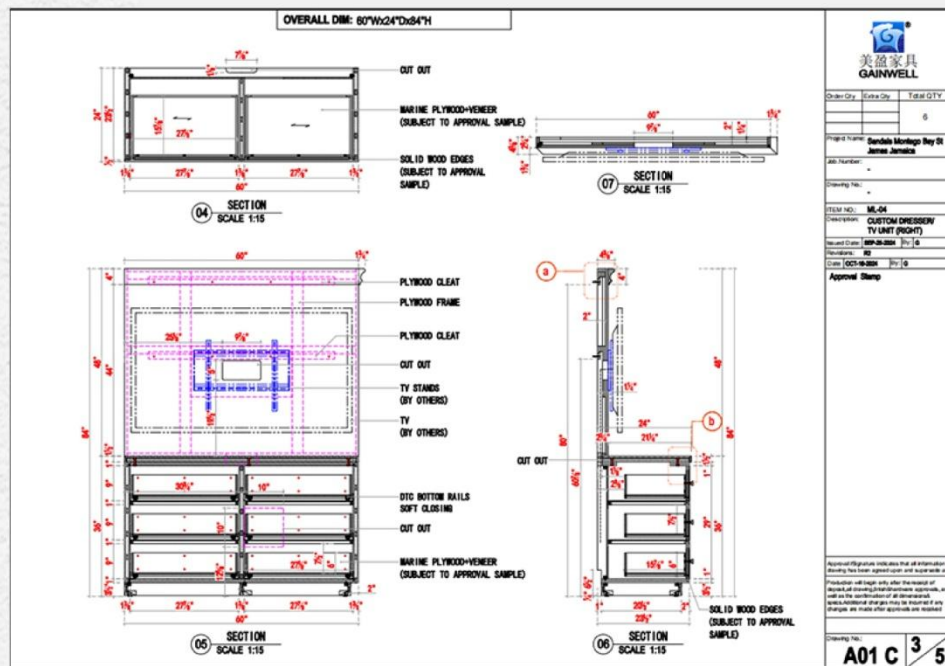
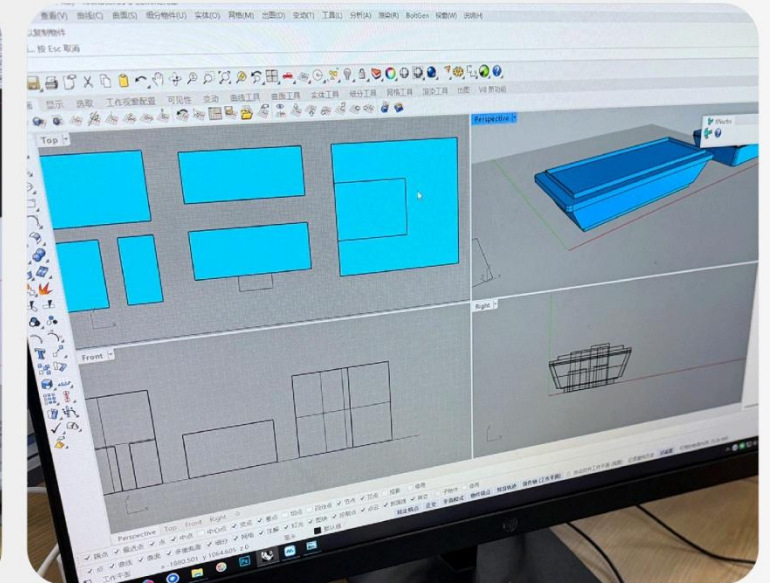
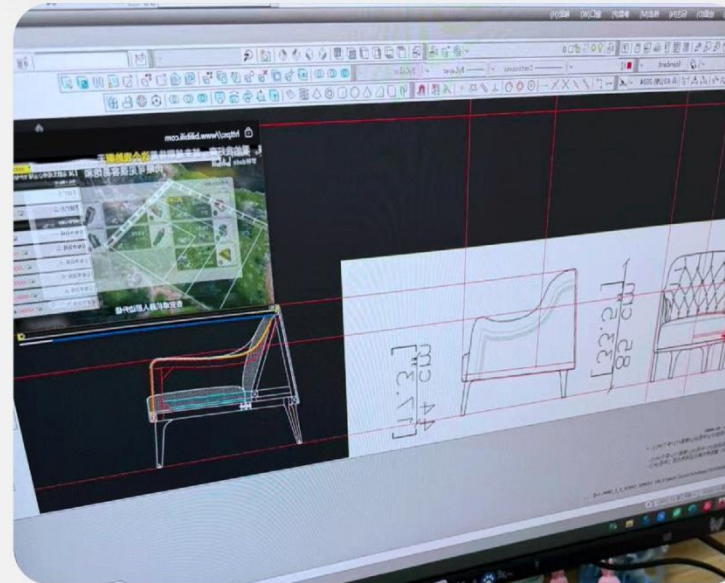
At the start of each project, we work closely with the project team to understand the client's requirements, design intent, and operational needs. Depending on the project scope, we also conduct site visits, field measurements, and on-site technical coordination to ensure all key conditions are clearly aligned from the beginning.



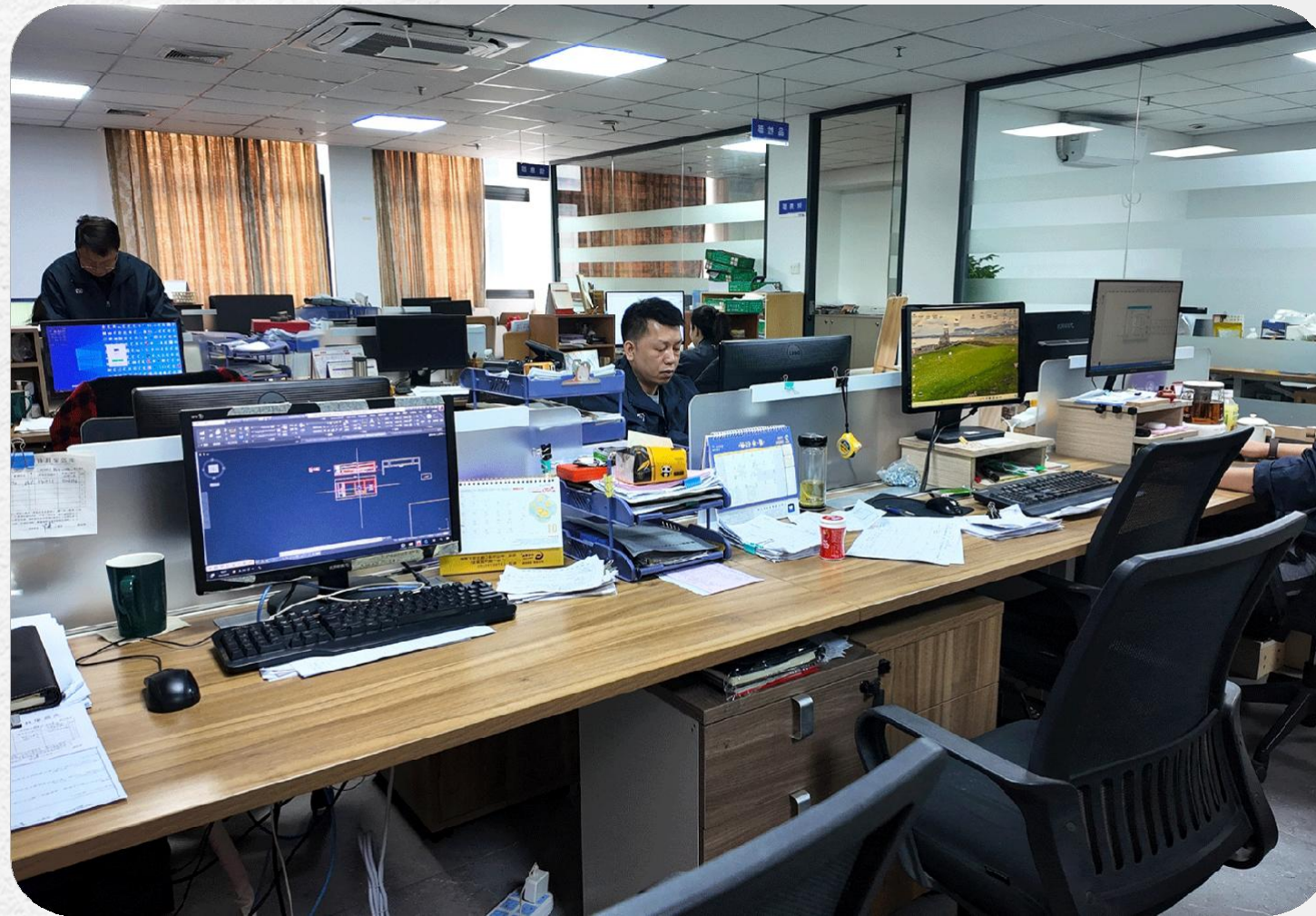
Project Kickoff & Site Coordination


Project Kickoff & Site Coordination

Before production, the most important task for the technicians is the technical drawings, ranging from modeling to detailed production drawings.



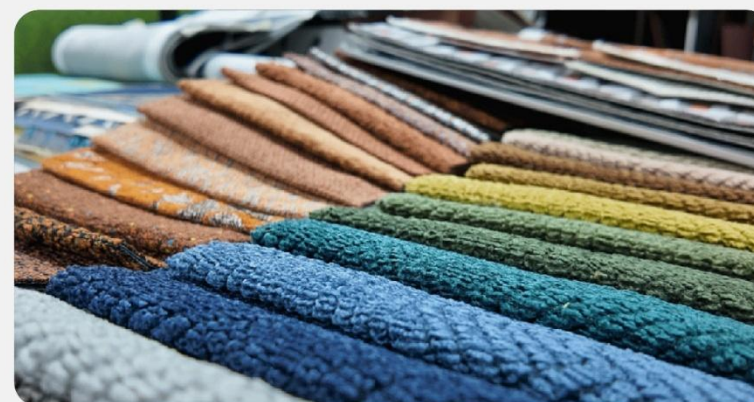
Project Kickoff & Site Coordination





Technical Development & Material Alignment

Technical Development & Material Alignment

Based on the information gathered, we translate project requirements into technical drawings, specifications, and engineering details for execution. At the same time, we coordinate with clients on finishes and material selections through our sample library, with customization options available for finishes, fabrics, and other materials to meet specific project needs.




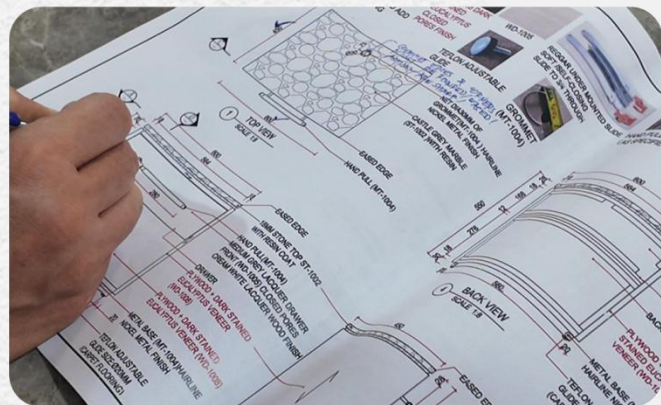

Mock-Up Review & Pre-Production Validation

Mock-Up Review & Pre-Production Validation

Before final production approval, we prepare mock-ups for review with the client and technical teams. This collaborative evaluation process allows us to verify details, identify necessary adjustments, and refine the product before mass production. When needed, additional internal mock-ups are retained as reference standards to help ensure consistency throughout production.




Production Standards & Quality Control



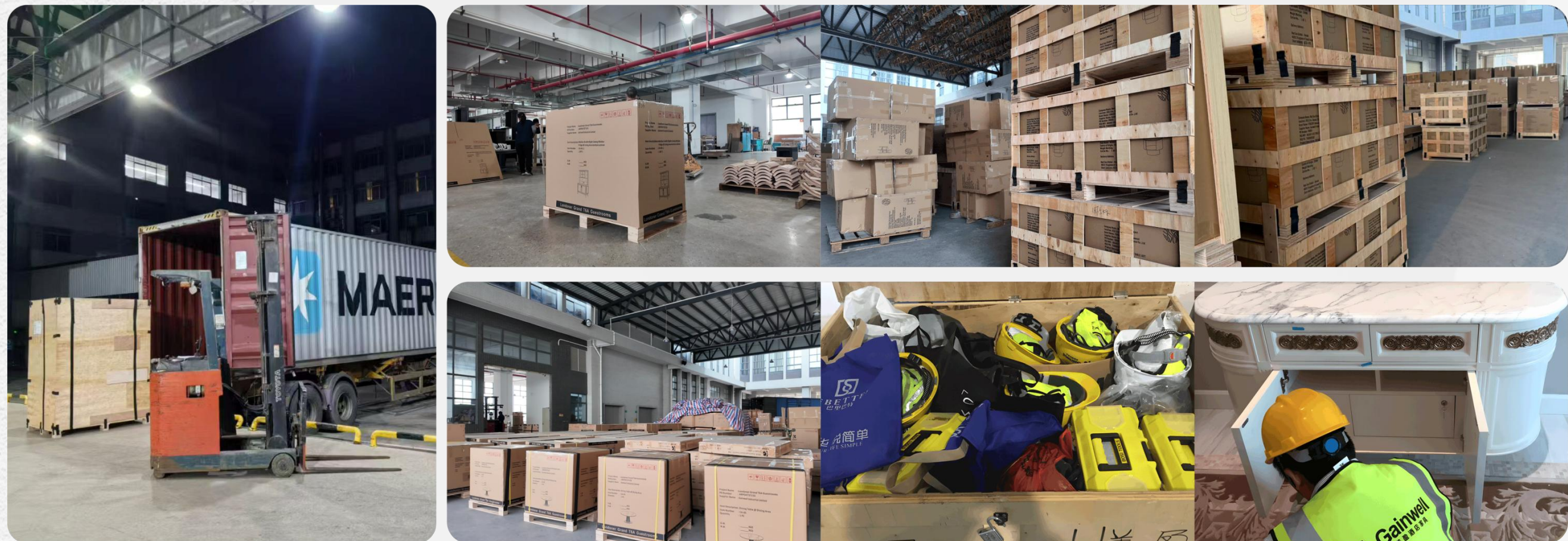
Production Standards & Quality Control

Before production begins, we define clear delivery standards, workmanship requirements, and packing standards, with formal cross-functional confirmation from the relevant teams. During production, quality control checkpoints are established at key stages, followed by a final inspection before packing to help ensure stable quality and compliance with project requirements.

Installation & Delivery

Clear Standards For On-time Execution

After production is completed, the packaging standards of the factory are strict maritime standards, which are sufficiently stable to ensure the safety of the products during transportation. When the factory installation technicians were installing the furniture on site, they strictly adhered to the safety standards of the factory.



Responsive Local Support

With local partners in the United States, Vietnam, Malaysia, and the Middle East, Gainwell provides more direct technical support and project assistance for clients who value fast response and localized service. As the network continues to expand, this model helps improve communication, accelerate response times, and enhance service efficiency throughout project execution.



USA



Vietnam



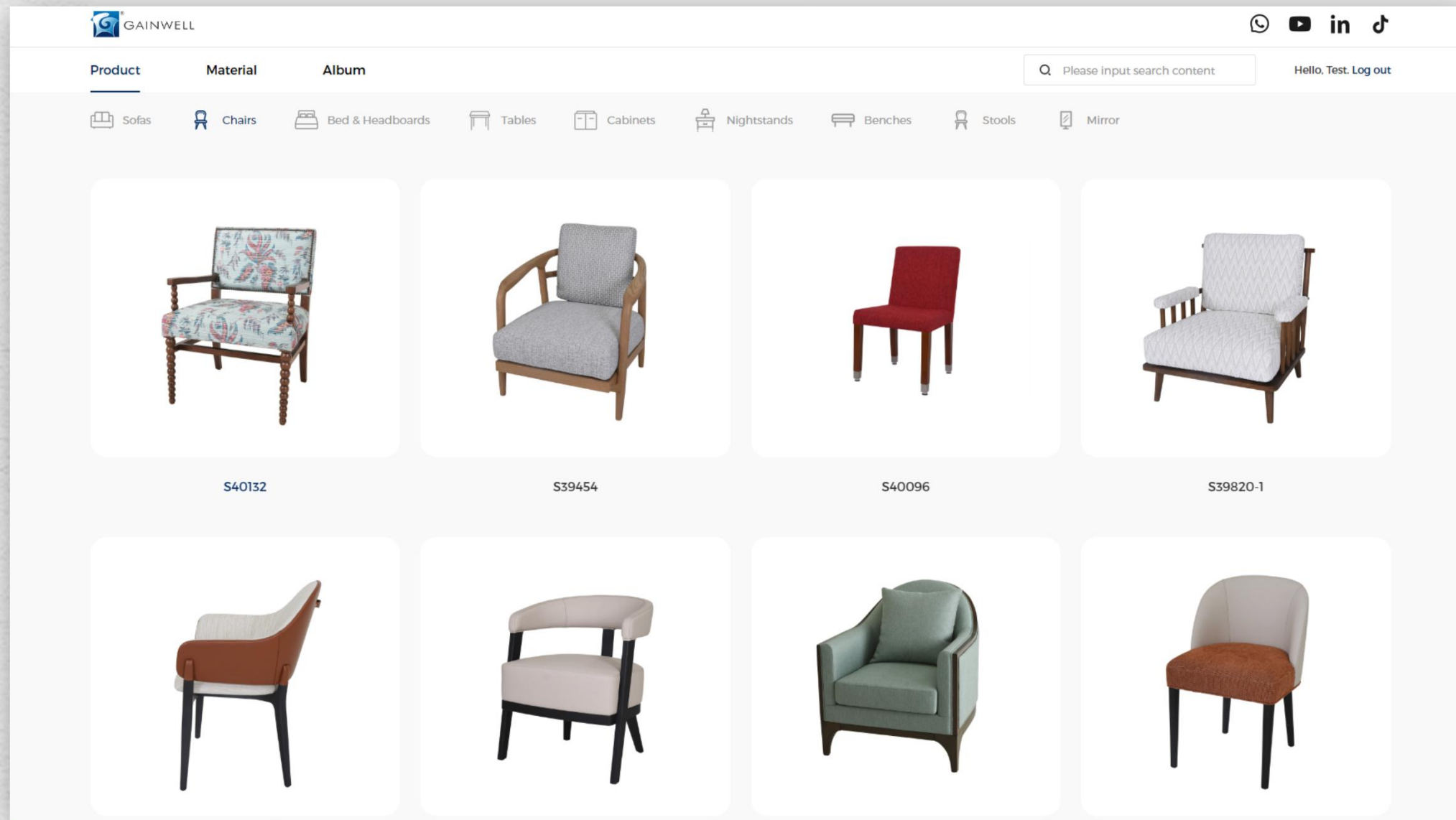
Malaysia



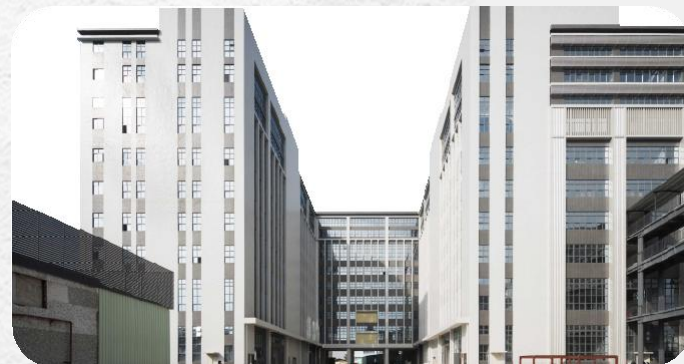
Middle East

Digital Product Library

Our digital product library brings together product data, finish options, and material references in one platform. It supports designers with inspiration while helping design teams, hotel management companies, and business teams collaborate more efficiently from concept development to production execution.



ZHONGSHAN, CHINA



Expertise in woodwork, painted finishes, upholstery, furniture integrating metal and stone elements, fixed furniture, and dedicated mock-up production lines.

70,000m²
factory footprint

450
workers

94
R&D professionals

8,000 keys
annual capacity

BINH DONG, VIETNAM



Focused on dining and bedroom furniture collections as well as hotel guestroom furniture, with core strength in wood furniture and painted finish applications.

30,000m²
factory footprint

600
workers

14
R&D professionals

300/month
container capacity



Raw Material Processing



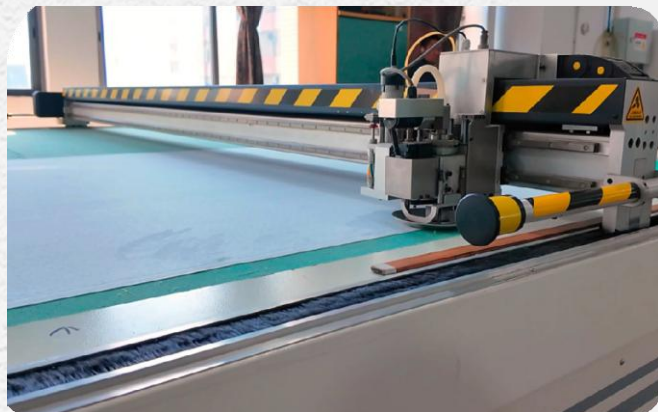
Wood Veneering



Stainless Steel Welding



Wood Sanding



Leather Cutting



Foam Cutting

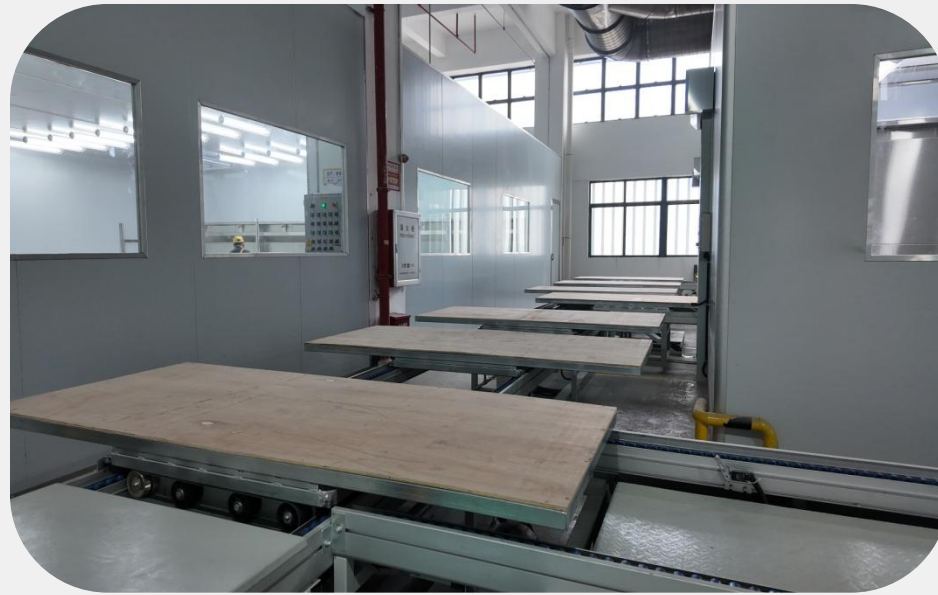


Upholstery Covering

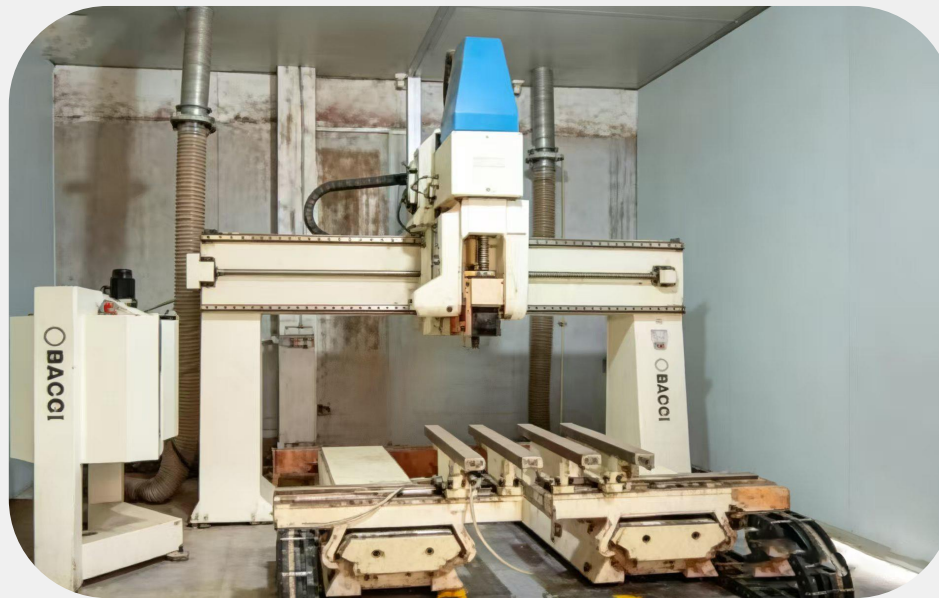


Painting Line

Automated Sanding and Painting Production Line



CNC Machine



Casegoods line and Upholstery Line



Sample and Metal Workshop



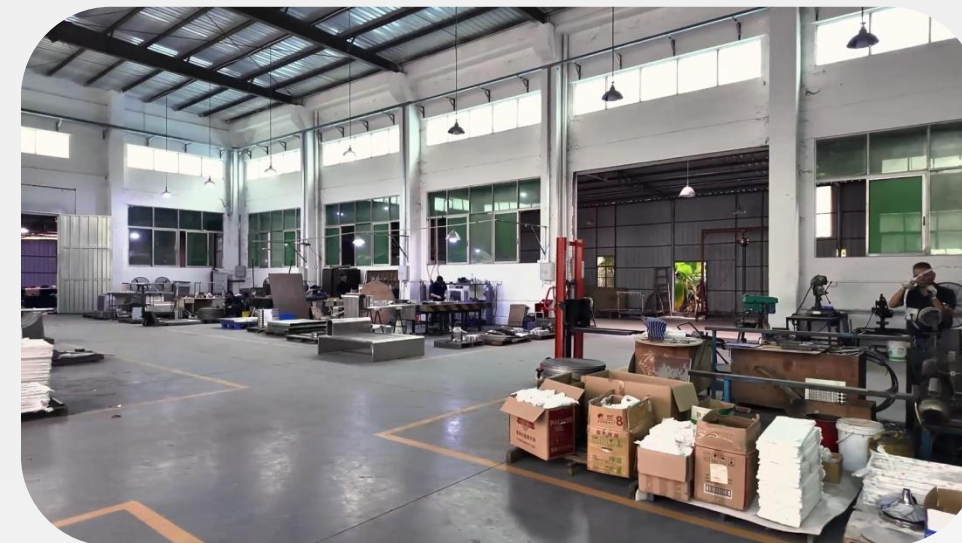
Sanding & Painting



Upholstery

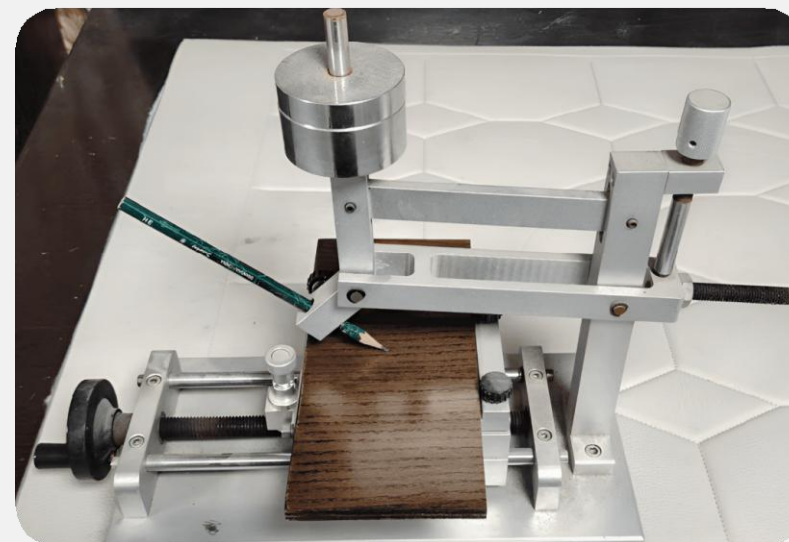


Metal Factory



Metal Factory

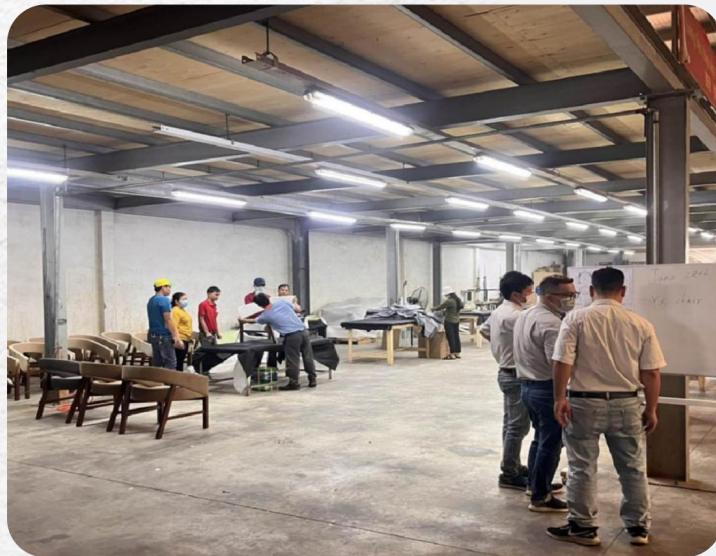
Testing Lab



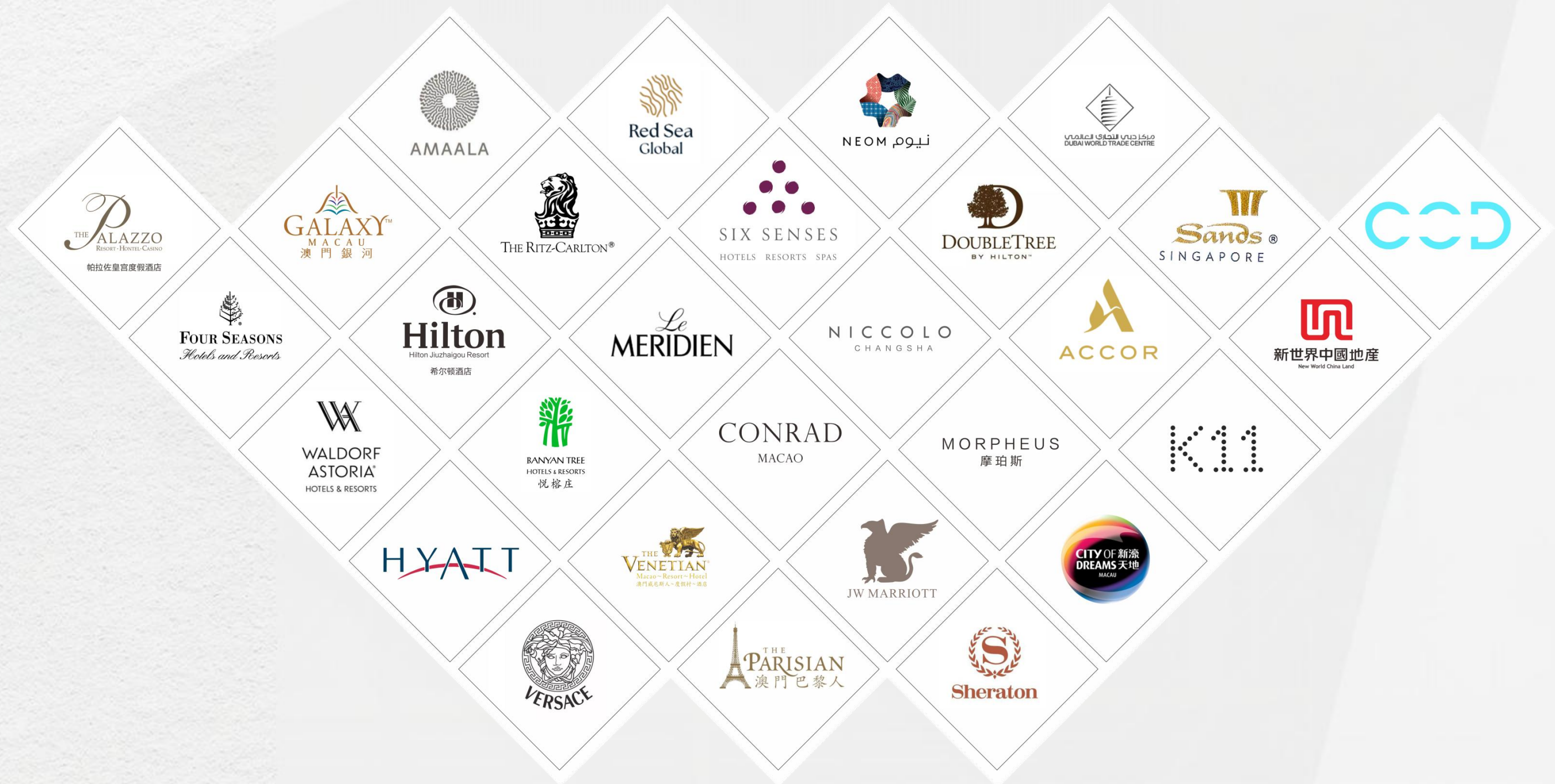
Casegood Line



Upholstery Line



Reference Clients





Marina Bay Sands Singapore

Scope of work: As the main supplier for this landmark project, Gainwell provided furniture for approximately half of its 2,500 rooms.

Year: 2010





The Ritz-Carlton Macau, China

Scope of work: Upholstered and casegoods furniture for all guestrooms, including the premium Sky Villas.

Year: 2015



Waldorf Astoria Lusail

Doha, Qatar

Scope of work: Seating and upholstered furniture for all villas, apartments, guestrooms, and suites.

Year: 2022





Versace Hotel Macau, China

Scope of work: Loose furniture for 300 luxury guestrooms and suites.

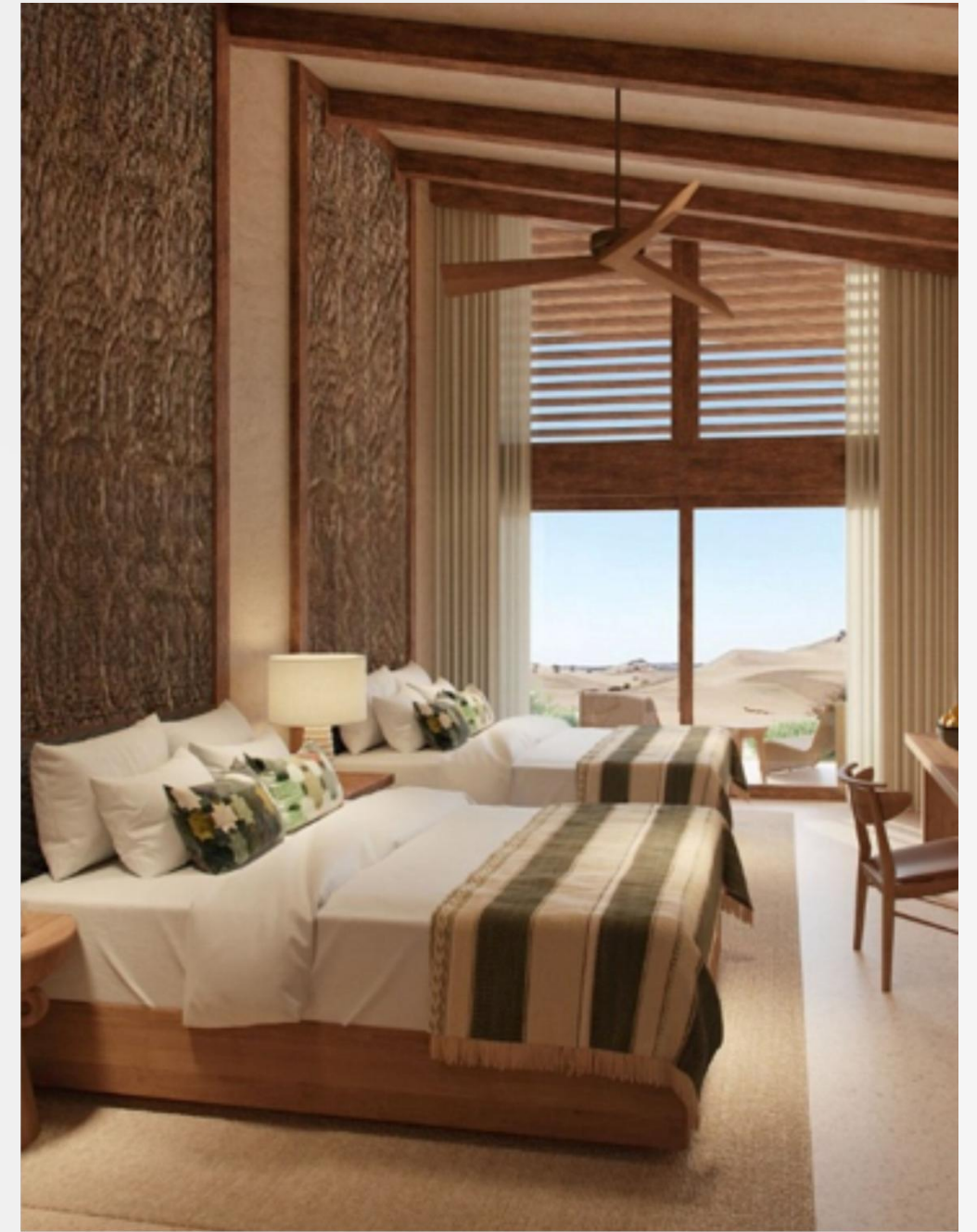
Year: 2021

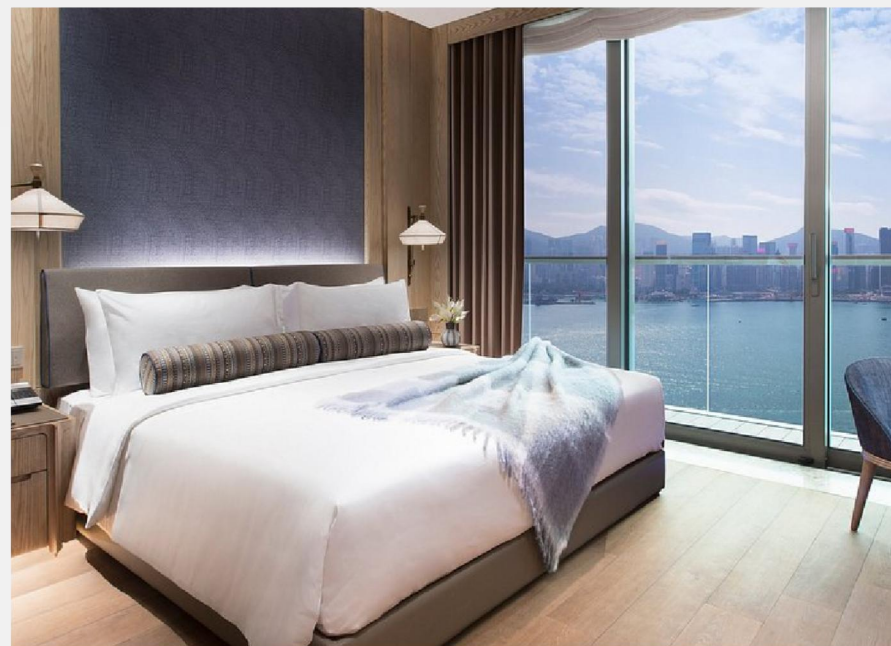


Six Senses Southern Dunes Saudi Arabia

Scope of work: Loose furniture for all guestrooms, public areas, and outdoor spaces.

Year: 2023





K11 ARTUS Hong Kong, China

Scope of work: Loose furniture for all 300 guestrooms.

Year: 2019



Nikko Style Niseko Hanazono Japan

Scope of work: Loose furniture package.

Year: 2024



All Suites Hotel Vietnam

Scope of work: Design development
and production of guestroom furniture.

Year: 2024



Project Name	Region	Scope of Work	Rating
The Venetian Resort Hotel	Macao	Guestroom Furniture	★★★★★
Four Seasons Hotel	Macao	Guestroom Furniture	★★★★★
Banyan Tree Hotel	Macao	Guestroom Furniture	★★★★★
Grand Londoner Hotel	Macao	Guestroom & Public Area Furniture	★★★★★
JW Marriott Hotel	Macao	Guestroom Casegoods & Seating	★★★★★
The Ritz-Carlton	Macao	Guestroom Casegoods & Seating	★★★★★
Studio City	Macao	Public Area & Suite Furniture	★★★★★
The Parisian	Macao	Guestroom Casegoods & Seating	★★★★★
St. Regis Hotel	Macao	Bar Custom Furniture	★★★★★
Sands Hotel	Macao	Guestroom Seating	★★★★★
Palazzo Versace Hotel	Macao	Guestroom & Public Area Furniture	★★★★★
W Hotel	Macao	Guestroom Furniture	★★★★★
Raffles Hotel	Macao	Guestroom Furniture	★★★★★
Cappella hotel	Macao	Guestroom Furniture	★★★★★
New World Golf Club Hotel	Hong Kong	Guestroom Casegoods & Seating	★★★★★
Disney Explorers Lodge	Hong Kong	Guestroom & Public Area Casegoods & Seating	★★★★★
New World K11 Artus	Hong Kong	Guestroom Casegoods & Seating	★★★★★
Prince Hotel Marco Polo	Hong Kong	Guestroom Casegoods & Seating	★★★★

Project Name	Region	Scope of Work	Rating
The Venetian Resort Hotel	USA	Guestroom Furniture	★★★★★
Palazzo Hotel	Las Vegas, USA	Guestroom Furniture	★★★★★
Hilton Buffalo Thunder	USA	Guestroom Furniture	★★★★★
Sheraton Hotel	Orlando, USA	Guestroom Furniture	★★★★★
Venezia Hotel	USA	Guestroom Furniture	★★★★★
Disney's Grand Floridian	USA	Guestroom Seating	★★★★★
Disney Caribbean Beach Resort	USA	Guestroom Seating	★★★★★
Disney Beach Club Villas	USA	Guestroom Seating	★★★★★
Disney's Polynesian Resort	Orlando, USA	Guestroom Seating	★★★★★
Marriott Hotel	Los Angeles, USA	Guestroom Furniture	★★★★★
Hotel Indigo	Boston, USA	Guestroom Furniture	★★★★★
Hilton DoubleTree	Phoenix, USA	Guestroom Furniture	★★★★★
Sheraton San Gabriel Hotel	Los Angeles, USA	Guestroom Furniture	★★★★★
Triton Hotel	San Francisco, USA	Guestroom Furniture	★★★★★
Beacon Hotel	USA	Guestroom Furniture	★★★★★
Sheraton Hotel	Los Angeles, USA	Guestroom & Public Area Furniture	★★★★★
Hyatt Regency Hotel	Los Angeles, USA	Guestroom Casegoods	★★★★★

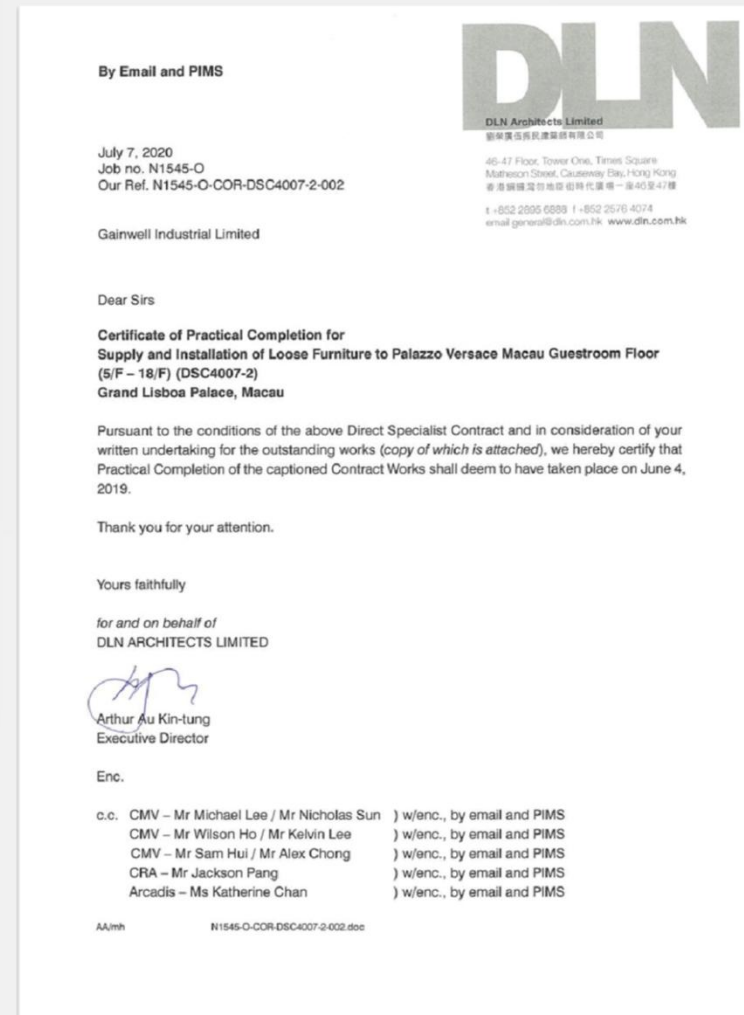
Project Name	Region	Scope of Work	Rating
Renaissance Hotel Depot	Minneapolis, USA	Guestroom Casegoods	★★★★
Renaissance Hotel	Miami, USA	Guestroom Casegoods	★★★★
Marriott Marquis Teardown	USA	Guestroom Furniture	★★★★
Hard Rock Hotel	Tampa, USA	Guestroom Furniture	★★★★
Junby Bay Pond Bay Suites	USA	Guestroom Furniture	★★★★★
Sheraton Hotel	Detroit, USA	Guestroom Furniture	★★★★★
Luana Villas	USA	Guestroom Furniture	★★★★★
Hyatt Centric	Charlotte, NC, USA	Guestroom Casegoods	★★★★
EVEN Hotels	USA	Guestroom Furniture	★★★★
IVY Station	USA	Guestroom Furniture	★★★★
Radisson	Fargo, USA	Public Area Casegoods & Seating	★★★★
RI/SHS	Long Island City, USA	Guestroom Vanities & Kitchen Cabinets	★★★★
Greenway Station/Lodge 30A	USA	Guestroom Furniture	★★★★★
Fairfield Inn	Franklin, USA	Guestroom Furniture	★★★★
Mela Hotel	New York, USA	Guestroom Furniture	★★★★
Marriott	Palmetto, USA	Guestroom Furniture	★★★★
Puerto Rico Airport Hotel	USA	Guestroom Furniture	★★★★
Disneyland Pascal Hotel	ANAHEIM CA,USA	Guestroom furniture	★★★★★
Disney FQ hotel	USA	Guestroom furniture	★★★★★

Project Name	Region	Scope of Work	Rating
Origin Hotel Atlanta	GA, USA	Guestroom furniture	★★★★★
La Bahia	Santa Cruz CA, USA	Guestroom furniture	★★★★★
Vintners	Santa Rosa CA, USA	Guestroom furniture	★★★★★
Fairmont New Orleans	LA, USA	Guestroom furniture	★★★★★
Le Meridien Arlington	VA, USA	Guestroom furniture	★★★★★
Reef Villa Hotel	Bahamas	Guestroom & Public Area Furniture	★★★★★
Harlequin Hotel	Caribbean	Guestroom & Public Area Furniture	★★★★★
Beaches Townhomes & Villas Negril	Jamaica	Guestroom and public furniture	★★★★★
Grand Excelsior Hotel	Dubai	Millwork and public area	★★★★★
Conrad Hotel	Dubai	Public area	★★★★★
H2B Hotel	Dubai	Mirror	★★★★★
Waldorf Astoria	Doha, Qatar	Seating for Guestroom	★★★★★
Joudyan Hotel	Jeddah, KSA	Guestroom and public area	★★★★★
Novotal Hotel	Mecca, KSA	Guestroom furniture	★★★★★
JW Marriott Hotel	Riyadh, KSA	Public area	★★★★★
Park Inn Hotel	Mecca, KSA	Guestroom furniture	★★★★★
Novotal Apartment	Mecca, KSA	Guestroom furniture	★★★★★
Marriot Hotel	Sindalah, Neom, KSA	Guestroom furniture	★★★★★
Six Sense Southern Dunes Hotel	Red Sea, KSA	Guestroom and public area	★★★★★

Project Name	Region	Scope of Work	Rating
Red Sea Airport Terminal	Red Sea, KSA	Loose Furniture	★★★★★
Rosewood Hotel	Red Sea, KSA	Guestroom Furniture	★★★★★
Radisson Hotel	Mecca, KSA	Guestroom Furniture	★★★★★
Marina Bay Sands	Singapore	Guestroom furniture	★★★★★
Hilton Hotel	Manila, Philippine	Guestroom furniture	★★★★★
Solair Hotel	Manila, Philippine	Public area	★★★★★
Condotel Hotel	Hoian Danang, Vietnam	Guestroom furniture	★★★★★
All Suite Hotel	Hoian Danang, Vietnam	Guestroom furniture	★★★★★
Ryukyu Hotel & Resort	Nashiro Beach, Japan	Millwork for Guestroom	★★★★★
Hokkaido Niseko Hotel	Japan	Guestroom furniture	★★★★★
Hotel Nikko Amata City	Chonburi, Thailand	Guestroom furniture	★★★★★
City Of Dream Mediterranean	Cyprus	Public area	★★★★★
Dorsett Hotel	London, UK	Guestroom furniture	★★★★★
Fairmont in Cape Town	South Africa	Guestroom furniture	★★★★★
Canopy Hotel by Hilton	Seychelles	Guestroom and public area	★★★★★
Kharkov Hotel	Ukraine	Millwork and public area	★★★★★



Appraisal Letter from Winstar Field Limited, Stanford Hotels Corporation USA



Certificate of Completion for Palazzo Versace Macau



Certificate of Completion for Novotel Hotel Makkah

Appraisal Letter from the Department of the Army, United States

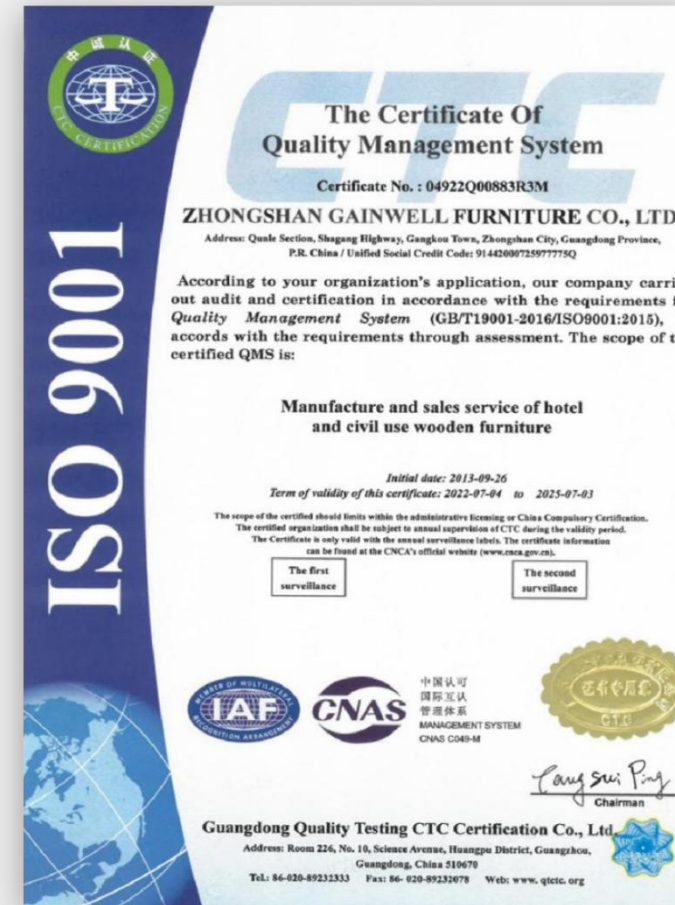




FSC



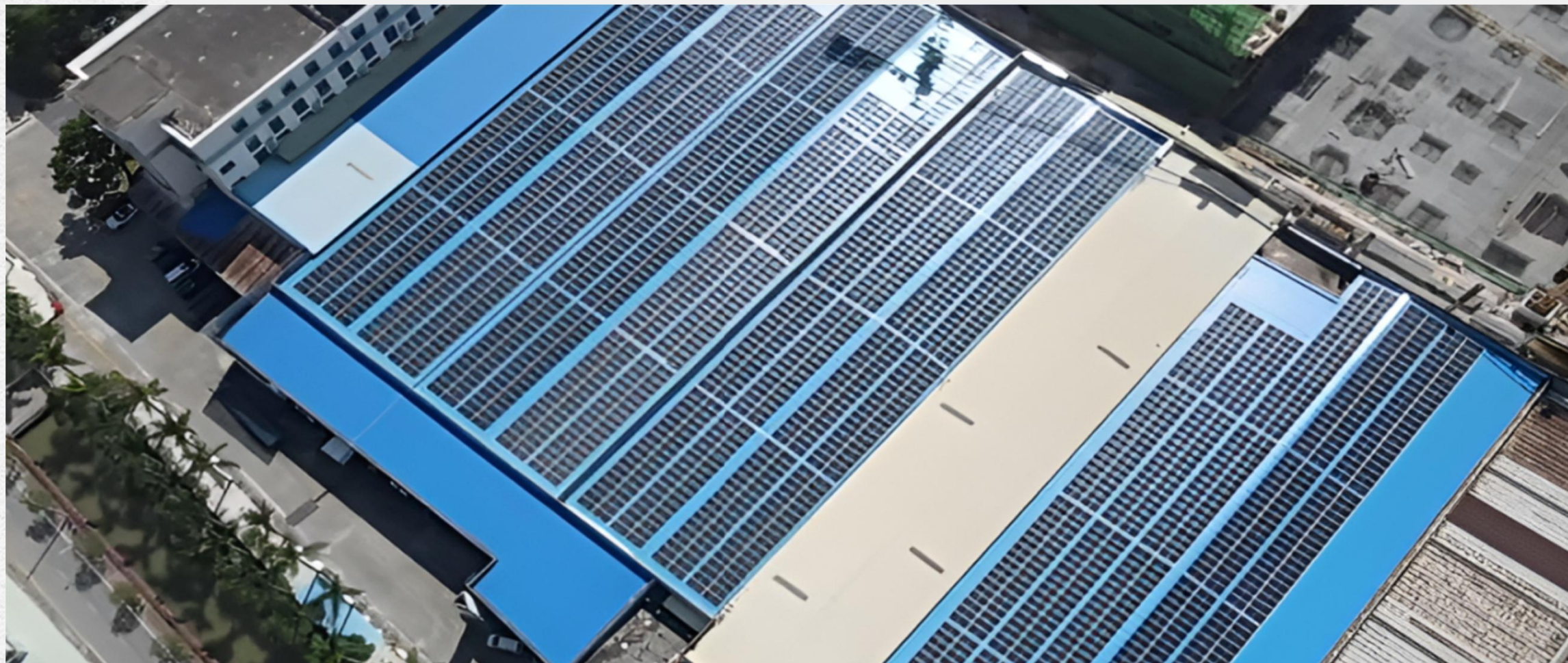
ISO 14001 & ISO 9001



CEC

Solar Power for Greener Manufacturing

Gainwell integrates rooftop solar systems into its manufacturing operations to reduce dependence on traditional energy sources and lower carbon emissions. By advancing cleaner energy use, we continue to improve environmental performance while supporting more sustainable long-term operations.



Advanced VOC Treatment for Cleaner Operations

Gainwell has implemented an advanced VOC treatment system designed for the efficient treatment of high-volume, low-concentration exhaust gases. Through concentration and thermal oxidation technology, the system typically achieves a removal efficiency of over 98%, helping reduce emissions and support cleaner manufacturing operations.



People, Culture, and Community

At Gainwell, ESG extends beyond environmental initiatives to include people, culture, and community engagement. Through international exchange, team development, employee activities, and community participation, we foster a workplace culture that values connection, responsibility, and long-term growth.



Quy Nhon: Our Next Manufacturing Hub

Gainwell's new manufacturing facility in Nhon Hoi Industrial Zone, Quy Nhon, Vietnam, is being developed in phases across 2025 and 2026, with approximately 40,000 square meters of building area. Designed around customization, flexibility, and long-term growth, the facility will strengthen Gainwell's custom furniture manufacturing capabilities through a modern production layout and enhanced dedicated lines for mock-ups, woodwork, and upholstery.



Zhongshan Expansion: A More Sustainable Manufacturing Platform

Gainwell's Zhongshan expansion is designed as a more sustainable manufacturing platform, equipped with enhanced environmental protection systems for VOC treatment and wastewater processing. With more advanced production equipment and a stronger technical team, the new base will improve manufacturing efficiency while strengthening supply chain support for key processes such as metalwork and surface finishing.





GAINWELL



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